

## PRIVATE EQUITY PRACTICE

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Private equity is the picture of resilience: realizing new opportunities, making offers, and selling at great returns. Even with today's macroeconomic trends and geopolitical climate, investment remains a critical part of the global economy and a space where difference makers can best revolutionize a team, organization, and sector. As firms turn their sights increasingly to growth-equity, value creation has become just as important as cost-improvement to take their portfolio companies to the next level.

Mapping out these exciting uncharted territories, the right leader can make all the difference. Whether a commercially oriented executive within the firm, or an innovative leader for a portfolio company, fresh perspective and seasoned talent are crucial to Private Equity's next frontier. Raines has a wealth of experience helping firms with all different areas of specialization to find partners and executives who thrive in the fast-paced world of private equity. Our clients rely on us to find them established leaders with an incredible depth of knowledge, and out-of-the-box talent with the ideas to take firms to the next level.

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### AREAS OF SPECIALIZATION

- Investment professionals, talent partners and operational executives
- Portfolio company C-suite leaders and board members including:
  - Finance
  - General Management
  - Operations
  - Sales and Marketing
  - Supply Chain and Operations

**CHANGE IS  
GOING TO  
HAPPEN**

**THOSE WHO  
EMBRACE IT  
TAKE THE**

**raines**

*Our commitment to difference making is an absolute mandate that guides our search for people who create real change. It informs every step of our proprietary process and leads to meaningful success and consequential impact. In every partnership, we pledge to deliver change and to make a difference.*

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### TALK TO THE TEAM

[research@rainesinternational.com](mailto:research@rainesinternational.com)

**PLACEMENTS:  
PRIVATE EQUITY PRACTICE**

**PORTFOLIO COMPANY TOP  
5 PRIVATE EQUITY FIRM**

- Chief Operations Officer
- General Manager,  
Business Unit

**PRIVATE EQUITY-BACKED  
HIGH-GROWTH GENEALOGY  
COMPANY**

- Chief Communications  
Officer

**50+ BILLION DOLLAR AUM  
PRIVATE EQUITY FIRM**

- Managing Director,  
Business Development

**MULTIBILLION DOLLAR  
PE-BACKED SATELLITE  
ENTERTAINMENT PIONEER**

- Chief Executive Officer
- Chief Financial Officer
- Senior Leadership Team

**PRIVATE EQUITY-BACKED  
DIGITAL MEDIA COMPANY**

- Chief Revenue Officer

**PRIVATE EQUITY-BACKED  
MANUFACTURER**

- Chief Executive Officer

**AGRIBUSINESS FOCUSED  
PRIVATE EQUITY FIRM**

- Head of Human Capital

**PRIVATE EQUITY-BACKED  
AEROSPACE COMPONENTS  
COMPANY**

- Chief Executive Officer

**30+ BILLION DOLLAR AUM  
PRIVATE EQUITY FIRM**

- Managing Director,  
Business Development

**PRIVATE EQUITY- BACKED  
MULTIBILLION DOLLAR  
CABLE COMPANY**

- Board Members
- Chief Executive Officer
- Senior Leadership Team

**TOP 5 PRIVATE EQUITY-  
BACKED MANUFACTURER**

- Chief Executive Officer
- Vice President, Marketing
- Vice President, Sales

**MIDDLE-MARKET GROWTH  
EQUITY FIRM**

- Deal Team / Investment  
Principals

**PORTFOLIO COMPANY TOP  
5 PRIVATE EQUITY FIRM**

- Head of Global Pricing

**PRIVATE EQUITY-BACKED  
CONSUMER GOODS  
MANUFACTURER**

- Senior Vice President,  
Optimization

**100+ BILLION DOLLAR AUM  
PRIVATE EQUITY FIRM**

- Managing Director,  
Business Development

**PRIVATE EQUITY-BACKED  
BEHAVIORAL HEALTHCARE  
COMPANY**

- Chief Development Officer
- Senior Vice President,  
Human Resources

**OPERATING GROUP OF TOP  
5 PRIVATE EQUITY FIRM**

- Managing Director, Global  
Head of Supply Chain and  
Procurement
- Principal, Assessment and  
Spend Analysis
- Principal, Direct Sourcing

**3 BILLION DOLLAR AUM  
PRIVATE EQUITY FIRM**

- Head of Investor Relations