

## FINANCIAL SERVICES PRACTICE

Consolidation, increased regulations, continued uncertainty, and digital disruption have created an ever-changing landscape for Financial Services. It requires innovative and strategic leaders who possess the necessary edge and foresight to lead their organization through ambiguity.

Our Financial Services team serves as trusted advisors for our clients across Asset Management, Banking, Real Estate, and Private Equity as they navigate their most complex talent management challenges. We pride ourselves on Raines' commitment to diversity and specialize in helping clients achieve their Diversity and Inclusion initiatives to build an even stronger, more impactful organization. Armed with a deep network and expertise in Financial Services, we identify best-in-class leaders who are strategic, innovative, agile difference makers.

### FUNCTIONS

- Compliance & Risk
- Finance
- General Management
- Investment Professionals
- Operations
- Sales and Marketing

### AREAS OF SPECIALIZATION

- Alternative Asset Management
- FinTech
- Insurance Services
- Investment Banking
- Tax and Accounting Services
- Traditional Asset & Wealth Management



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**CHANGE IS  
GOING TO  
HAPPEN**

**THOSE WHO  
EMBRACE IT  
TAKE THE**

raines

*Our commitment to difference making is an absolute mandate that guides our search for people who create real change. It informs every step of our proprietary process and leads to meaningful success and consequential impact. In every partnership, we pledge to deliver change and to make a difference.*

**PLACEMENTS:  
FINANCIAL SERVICES PRACTICE**

**\$10+ BILLION  
FOUNDATION**

- Senior Director of ESG Investments

**CONFIDENTIAL FAMILY  
OFFICE**

- Chief Investment Officer

**BILLION DOLLAR INTERVAL  
FUND**

- Senior Investment Strategist

**MULTINATIONAL  
INVESTMENT BANK AND  
ASSET MANAGEMENT FIRM**

- Head of Strategy

**INVESTMENT MANAGEMENT  
FIRM SPECIALIZING IN  
ALTERNATE INVESTMENTS**

- Head of Business Development

**GLOBAL CREDIT  
FOCUS MULTI-STRATEGY  
HEDGE FUND**

- Head North America Alternative Sales

**MULTIBILLION-DOLLAR  
WEALTH MANAGEMENT AND  
PRIVATE BANK FIRM**

- Director, Technology and Operations Planning

**PRIVATE EQUITY-BACKED  
FINANCIAL SERVICES  
COMPANY**

- Chief Financial Officer
- Divisional Chief Financial Officer

**MULTIBILLION-DOLLAR  
ACTIVIST ASSET  
MANAGEMENT FIRM**

- Vice President, Business Development

**PE-OWNED TAX  
PREPARATION BUSINESS**

- Chief Financial Officer
- Senior Vice President, Marketing
- Vice President, Marketing

**MULTIBILLION-DOLLAR  
ESG-FOCUSED ASSET  
MANAGEMENT FIRM**

- Head of Environmental, Social, and Governance

**DISTRESS CREDIT ASSET  
MANAGEMENT FIRM**

- Managing Director, Business Development

**VENTURE CAPITAL-BACKED  
FINTECH**

- Chief Marketing Officer

**PRIVATE EQUITY-OWNED  
FINTECH**

- Chief Financial Officer

**TOP 10 INTERNATIONAL  
BANKING GROUP**

- Director, Corporate and International Banking Consulting

*\*List includes current Raines executives' experience*