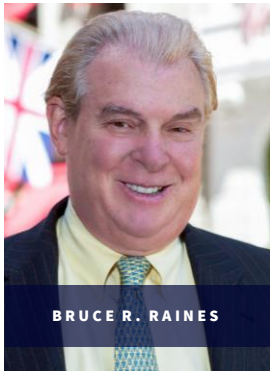


HEALTHCARE PRACTICE

In light of emerging technologies, policy changes, and payer and provider consolidations, healthcare is tasked with adapting to a shifting industry without losing sight of patient needs. This has led to an emergence of opportunity for those ready to drive change and answer the changing demands of patients and clients. Successful companies will need leaders who promote pioneering technologies, new means of care, and collaboration within the organization.

Our healthcare team at Raines works with talent that understands this multifaceted environment, and can work to deliver beneficial health outcomes to those in need. We have the foresight to guide clients in the midst of this complexity and help them to find talent to develop and execute forward-thinking strategies. Our placements have spanned from C-Suite executives focused on organizational stability all the way to innovators with deep clinical expertise who are on the forefront of medical breakthroughs.



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**CHANGE IS
GOING TO
HAPPEN**

**THOSE WHO
EMBRACE IT
TAKE THE**

raines

Our commitment to difference making is an absolute mandate that guides our search for people who create real change. It informs every step of our proprietary process and leads to meaningful success and consequential impact. In every partnership, we pledge to deliver change and to make a difference.

FUNCTIONS

- Finance
- General Management
- Operations
- Sales and Marketing
- Strategy and M&A
- Supply Chain and Operations

AREAS OF EXPERTISE

- Biotech
- Insurance Conglomerates
- Payer Providers
- Pharmaceuticals
- Private Equity Portfolio Companies
- Specialized Services

**PLACEMENTS:
HEALTHCARE PRACTICE**

**FORTUNE 50 HEALTH
INSURANCE COMPANY**

- Head of Exchange Strategy and Implementation

**HEALTHCARE TECHNOLOGY
COMPANY**

- Vice President, Engineering and Research and Development

**FORTUNE 50 HEALTHCARE
AND RETAIL COMPANY**

- Vice President, Retail Merchandising

**PRIVATE EQUITY-BACKED
DENTAL SERVICE COMPANY**

- Chief Marketing Officer
- Vice President, Marketing
- Vice President, Operations

**PRIVATE EQUITY-BACKED
BEHAVIORAL HEALTHCARE
COMPANY**

- Chief Operating Officer
- Chief Development Officer
- Senior Vice President, Human Resources

**FORTUNE 50 HEALTH
INSURANCE COMPANY**

- Principal, Enterprise Strategy
- Vice President Marketing, Commercial Health Insurance

**MULTIBILLION-DOLLAR
HEALTH INSURANCE
COMPANY**

- Head of Applications, IT
- Senior Director, Distributed Applications

**MULTIBILLION-DOLLAR
PHARMACEUTICALS
COMPANY**

- Senior Director, Global Treasury Operations

**MULTIMILLION-DOLLAR
LIFE SCIENCES COMPANY**

- Chief Executive Officer

**FORTUNE 50
PHARMACEUTICAL AND
CPG COMPANY**

- Chief Marketing Officer
- President, Marketing Services
- Vice President, Customer Development, eCommerce
- Vice President, Professional Marketing

**FORTUNE 50 HEALTH
INSURANCE COMPANY**

- Head of Marketing Analytics
- Head of Product Strategy and Management
- Managing Director, Enterprise Strategy
- President, Company Foundation

**PRIVATE EQUITY-BACKED
HEALTHCARE COMPANY**

- Vice President, Brand and Advertising
- Vice President, Digital Growth and Acquisition