

INDUSTRIAL, AEROSPACE, & DEFENSE PRACTICE

For more than 50 years, Raines International has been helping clients find the highest-caliber talent in the Industrial workforce. In recent years, technological advancements, increased M&A activity, and geopolitical uncertainty have changed the playbook for Industrial companies. While this has created opportunities to evolve, it has also created a tight labor market as many look for future-thinking leaders in the sector.

Here to support you in finding the right talent to navigate these transformational changes, our Industrial Practice Team leverages unparalleled search resources, extensive relationships with industry leaders, and a deep understanding of the field. We specialize in matching clients with candidates who not only can do the job at hand, but who will also become true difference makers in the industry.

FUNCTIONS

- Engineering and R&D
- Finance
- General Management
- Operations
- Sales and Marketing
- Supply Chain and Operations

SUBSECTORS

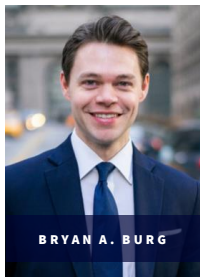
- Aerospace and Defense
- Automotive
- Chemical
- Industrial Goods and Equipment
- Industrial Services
- Industrial Technology
- Mining and Metal
- Paper and Packaging

**CHANGE IS
GOING TO
HAPPEN**

**THOSE WHO
EMBRACE IT
TAKE THE**

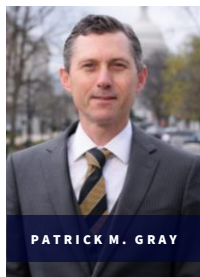
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Our commitment to difference making is an absolute mandate that guides our search for people who create real change. It informs every step of our proprietary process and leads to meaningful success and consequential impact. In every partnership, we pledge to deliver change and to make a difference.



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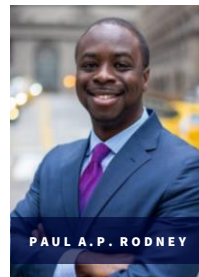
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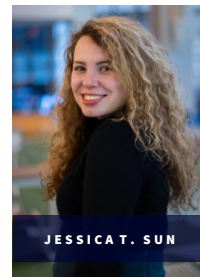
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**PLACEMENTS:
INDUSTRIAL, AEROSPACE, & DEFENSE PRACTICE**

**TOP 5 PRIVATE EQUITY-
BACKED MANUFACTURER**

- Chief Operating Officer
- General Manager, Business Unit

**TOP 5 PRIVATE EQUITY-
BACKED MANUFACTURER**

- Chief Executive Officer
- Vice President, Sales
- Vice President, Marketing

**GLOBAL ENGINEERED
PRODUCTS SUPPLIER**

- Chief Operating Officer, Engine Systems
- President, Defense

**MULTIMILLION-DOLLAR
MANUFACTURING COMPANY**

- Chief Executive Officer

**TOP 5 PRIVATE EQUITY-
BACKED COMPANY**

- Chief Executive Officer

**PUBLIC MULTIBILLION
DOLLAR MANUFACTURER**

- Chief Executive Officer

**PRIVATE EQUITY-BACKED
MANUFACTURING GOODS &
EQUIPMENT COMPANY**

- General Manager, Business Unit
- Group President
- Managing Director, Medical

**MULTIBILLION DOLLAR
DEFENSE CONTRACTOR &
INDUSTRIALS COMPANY**

- Multiple Board Members
- Vice President Business Development, Space and Airborne Systems

**PRIVATE EQUITY-BACKED
TECHNOLOGY &
MATERIALS COMPANY**

- Global Senior Director, Pricing
- Global Director, Commercial Excellence

**MULTIBILLION DOLLAR
DEFENSE CONTRACTOR**

- President, Mission Cyber and Intelligence Solutions
- President, Mission Solutions and Services
- Senior Vice President and Chief Growth Officer, Mission Solutions and Services
- Senior Vice President, Federal Civilian Business

**ENGINEERING RESEARCH &
DEVELOPMENT COMPANY**

- Chief Executive Officer
- Senior Vice President, National Systems

**MULTIBILLION DOLLAR
INDUSTRIAL RETAILER**

- Board Director
- Chief Operating Officer
- Vice President, Procurement

**FORTUNE 100 AEROSPACE
AND DEFENSE COMPANY**

- Chief Financial Officer, Business Unit
- 15 Divisional HR Executives
- Vice President, Corporate Development

**FORTUNE 500
INDUSTRIALS COMPANY**

- Vice President, Global Strategy
- Vice President, Head of Governmental Affairs and Regulation