

INNOVATION & TMT PRACTICE

The Digital Multiverse—Software/SaaS, Data/AI, VR/AR and Social Media—powers innovation and the Global Economy. As new challenges continue to rise once the power of 5G, Big Data and AI come together in an Internet of Things, many existing models will be upended.

Great leaders—CEOs and their gifted C-Suite team—thrive in such circumstances, whether they manage businesses in the ever-dynamic Multiverse or they apply their special innovation skills to new businesses and sectors seeking Tech-Digital operating literacy and value creation.

At Raines, we find such leaders—Innovators, exceptional Finance, Operational and Tech managers—who know what great looks like and how to manage and develop for it. They work in an agile fashion. They demand diversity of team and ideas; they thrive in complexity; they create new contexts, and they have personal/professional gifts that motivate teams to achieve great things. Finding individuals with this Innovation Competency takes hard work—a unique blending of identification, interviewing, assessment and 360 referencing. Our placements have transformed businesses, introduced game-changing products and services, and driven tens of billions of dollars in new value for their companies.



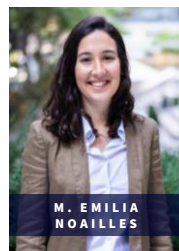
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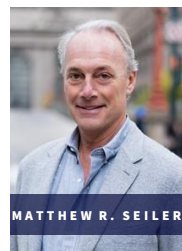
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**CHANGE IS
GOING TO
HAPPEN**

**THOSE WHO
EMBRACE IT
TAKE THE**

raines

Our commitment to difference making is an absolute mandate that guides our search for people who create real change. It informs every step of our proprietary process and leads to meaningful success and consequential impact. In every partnership, we pledge to deliver change and to make a difference.

ADVISORY SPECIALIZATION

- Executive Search: CEO, C-Suite, Senior Team Builds, Board Directors
- Raines LOT Advisory: Assessment, Succession, Organizational Change
- M&A Integrations, Transformations, Restructurings

INDUSTRY EXPERTISE

- Cyber
- Digital Platforms
- Marketing & Communications
- Media
- Software/SaaS
- Technology
- Telecom Services/Infrastructure
- VR/AR

**PLACEMENTS:
INNOVATION & TMT PRACTICE**

**PRIVATE EQUITY-BACKED
DIGITAL MEDIA COMPANY**

- Chief Revenue Officer

**UNICORN TECHNOLOGY
REAL ESTATE COMPANY**

- Chief People Officer

**MULTIMILLION-DOLLAR
SAAS COMPANY**

- Chief Financial Officer

**PRIVATE EQUITY-BACKED
EDUCATION TECHNOLOGY
COMPANY**

- Chief Marketing Officer
- Vice President, Operations

**MULTIMILLION DOLLAR
DATA SOLUTIONS
COMPANY**

- Chief Executive Officer
- Multiple Board Members

**MULTIBILLION DOLLAR
TELECOM COMPANY**

- Chief Executive Officer
- Chief Technology Officer

**FORTUNE 150
TECHNOLOGY COMPANY**

- Chief Strategy Officer
- Chief Talent Officer
- Head of Diversity & Inclusion

**HIGH-GROWTH
GENEALOGY COMPANY**

- Chief Communications Officer
- Vice President, Consumer Communications and PR
- Vice President, Consumer Insights

**MULTIBILLION DOLLAR
DATA SYSTEMS COMPANY**

- Chief Technology Officer
- Senior Vice President and General Manager, Consulting Services
- Vice President, Strategy and Re-engineering

**MULTIBILLION DOLLAR
PE-BACKED SATELLITE
ENTERTAINMENT PIONEER**

- Chief Executive Officer
- Chief Financial Officer
- Senior Leadership Team

**MULTIBILLION DOLLAR
DATA AND ANALYTICS
COMPANY**

- Senior Leadership Team

**PUBLIC MULTIMILLION
DOLLAR INFORMATION
TECHNOLOGY COMPANY**

- Chief Human Resources Officer
- Chief Information Officer
- Multiple Board Members

**MULTIBILLION DOLLAR
LIFE SCIENCES COMPANY**

- Chief Financial Officer and Chief Operations Officer
- Chief Marketing Officer

**BILLION DOLLAR
DIGITAL PIONEER**

- Board Advisory
- Chief Financial Officer
- Chief Marketing Officer

**BILLION DOLLAR DATA
ANALYTICS COMPANY**

- Chief Executive Officer
- Senior Leadership Team